Griffin Trygg

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EXPERIENCE

Chief of Staff, Apparent Capital Avon, CT | Jun 2025 – Present

Real estate investment firm investing in public REITs, multifamily, industrial, and private credit.

Investments & Deal Execution

- Deal team member on a preferred equity partnership with Base Equities, helping manage the pipeline and partner calls across multifamily, industrial, and outdoor storage deals; taking over quarterly reporting on its four investments.
- Underwrite deals from sourcing through diligence: market research, lease comps, debt structuring, capex, waterfall returns, and IRR sensitivities; prepare investor-facing CIMs and IC decks.
- Support closing workstreams, including PSA review, critical-dates abstracts, and lease summaries; developing a repeatable term-sheet-to-close process for the firm's preferred equity deals.

AI & Systems

- Developed Apparent Legal, a retrieval system over the firm's historical deal documents that surfaces precedent clauses with citations; ran first-pass legal review on a $29M acquisition, reducing early reliance on outside counsel.
- Created the Corridor portfolio dashboard and property hub, auto-assembling monthly reports for 18 properties into a live view of occupancy, capital, cash, and delinquency and tracking each property end to end, cutting weekly review prep from an hour to minutes.
- Engineered an Excel add-in that drafts investment memos from underwriting models, and automated weekly rent comp surveys across five markets.
- Lead firm-wide AI adoption: launched an internal training platform and curriculum, and integrated Claude with Altrio, Green Street, AppFolio, Microsoft 365, and Granola across daily workflows.

Co-Founder & Chief Development Officer, OnPlane LLC Fairfield County, CT | 2026 – Present

- Co-founded OnPlane (onplane.golf), a live multi-tenant platform for running golf club caddie programs, with dedicated apps for caddie masters, caddies, golfers, guests, and club pros and committees.
- Lead product and engineering on a full-stack Next.js app with Postgres/Drizzle, Clerk-based club tenancy across five user roles, Cloudflare R2 media, offline-first caddie tools, and a separate test environment with a full-season simulator.
- Designed the platform's Claude features: an offline-capable club AI assistant, document scanning with drafted send-backs, scorecard reading from photos, and a personal golf coach and game plan drawn from each golfer's data.
- Shipped course mapping from OpenStreetMap and USGS imagery, live hole-by-hole round tracking, privacy-protected club scoring insights, and per-club AI spend caps and rate limits.

Franchise Owner-Operator, GrillRenewCT Hartford County, CT | Jun 2026 – Present

- Launched and operate a residential grill cleaning and restoration territory, completing 40+ jobs in the first six weeks.
- Hired and managed a team of four technicians; set up automated lead intake, AI chat and call agents, invoicing, and zone-based scheduling.

EDUCATION

B.A., Econometric & Quantitative Economics and Computational Studies, Bates College Lewiston, ME | May 2025

- GPA: 3.5 / 4.0. Coursework: Statistics, Econometrics, Micro & Macro Theory, Python, R, Stata, Business Law.
- Varsity Swimming: member of a top-8 nationally ranked program, 20+ hours per week.

Tuck Bridge Program, Dartmouth College Hanover, NH | Jul 2024

- Intensive program in accounting, corporate finance, modeling, and strategy; capstone on Constellation Brands presented to industry experts.

Study Abroad, Stockholm School of Economics Stockholm, Sweden | Fall 2023

- Coursework in International Economics, Economics of the European Union, and Foreign Exchange.

SKILLS & INTERESTS

- **Technical:** Python, SQL, R, Stata, Excel (advanced), TypeScript, Next.js, FastAPI, Postgres
- **AI:** LLM application development, RAG systems, MCP servers, multi-agent systems, Anthropic SDK
- **Data:** CoStar, Green Street, AppFolio, Yardi, SEC EDGAR, FRED
- **Languages:** Fluent in Spanish
- **Interests:** Snowboarding, fishing, saxophone (13 years), car maintenance